A large yellow and black wave energy converter structure is being assembled on a barge in the water. The structure consists of two large, circular, lattice-like frames supported by a central vertical pole. The barge is dark blue and has several workers visible on it. The background is a clear blue sky and water.

# Castport Maine

*Leads the Way*

**FIRST WAVE POWER PROJECT**

# Welcome to Eastport!

The City of Eastport welcomes you to one of the most innovative small cities in the United States. We are growing and want you to come and see why. Eastport has huge advantages for companies looking to invest in the Northeast, including a deep-water port, an innovative approach to business environment, a fantastic quality of life, and a committed and active citizenry.

Connected by causeway, airport, deep-sea port and ferries, Eastport is at the center of a vibrant binational business and cultural community. As a tourism destination, Eastport rivals many of its better-known neighbors to the south, but with less traffic!

We invite you to come for a visit and stay to work, invest and live in the easternmost city in the United States!

## *Eastport Leads the Way*

## **In Infrastructure**

### **D**EEP-WATER PORT

Eastport is home to our nation's eastern and northernmost international cargo ports. At 64 feet of mean low water depth, the Eastport Port Authority's Estes Head Terminal is home to the deepest natural seaport in the continental United States. Estes Head boasts a 635-foot pier with two deep-water berths, 133,000 square feet of warehouse storage, approximately 10 acres of flat storage, and a state-of-the-art bulk loading system capable of both imports and exports.

Downtown, there is a new 400-foot pier with a third deep-water berth for our cruise ship and tourism operations at the EPA's Breakwater Facility. This facility also provides ample recreational and commercial berthing opportunities for the region's boating community. The Port Authority operates its own commercial tugboat and husbandry/agency operations, making it a true full-service port.

The Port's highly competent workforce, including the stevedore group, dockworkers of the North East Longshoreman's Association, area transportation partners, and Port staff is able to operate in any conditions.

Eastport's location combined with the willingness to seize new opportunities are bringing new investments to the Port of Eastport. Major changes in global shipping brought about by the expansions of the Suez and Panama Canals, along with the changes in the Northwest Passage, are rapidly making Eastport's ports important shipping assets for the entire country.



## **F**IRST WAVE POWER PROJECT IN US

At the mouth of the Bay of Fundy off the coast of Eastport and Lubec, Maine, Ocean Renewable Power Company has sent electricity to the Emera Maine utility grid from the first phase of its Maine Tidal Energy Project.

The ORPC project is the first commercial, grid-connected tidal power project in the country, and the first ocean energy project in all of the Americas to deliver power to a public grid.

ORPC will expand the Maine Tidal Energy Project to up to 5 megawatts per the terms of their 20-year contract, the first long-term contract for the sale of hydrokinetic power and a historic milestone in the industry. The Maine Tidal Energy Project will eventually generate enough electricity to power every home and business in down east Maine with clean tidal energy.

## **M**ULTI-PURPOSE REGIONAL AIRPORT

Eastport's municipal airport is a popular destination for private charters due to the presence of customs service for international arrivals and departures, weather reporting, self-serve 100LL and JET-A aviation fuels, and a well-maintained runway.

Corporations send their executives via Eastport's airport to visit mills, mines, forestry projects, manufacturing plants, conferences and business meetings all over eastern Maine.

The airport runway is slated for future expansion. Land leases are available for corporate hangars and business development at competitive rates.



## **In Business Environment**

### **F**AST-TRACK PERMITTING

The City of Eastport welcomes new businesses with fast-track, one-stop city permitting.

Most new construction permitting takes fewer than thirty days, some permits as little as seven days. Shore land and floodplain development may take additional time.

Eastport's experienced staff helps connect companies with state and federal agencies to facilitate investment.

Eastport's commitment to continuous improvement and quality of life are major draws for owners and employees, with excellent educational resources, low crime, great outdoor recreational opportunities, and an exceptional cultural milieu.

### **W**ORKFORCE DEVELOPMENT

Washington County Community College equips students with the skills and training they need to pursue quality service-sector jobs that keep Washington County going.

It has been ranked in the Aspen Institute's top 125 community colleges for two consecutive years.

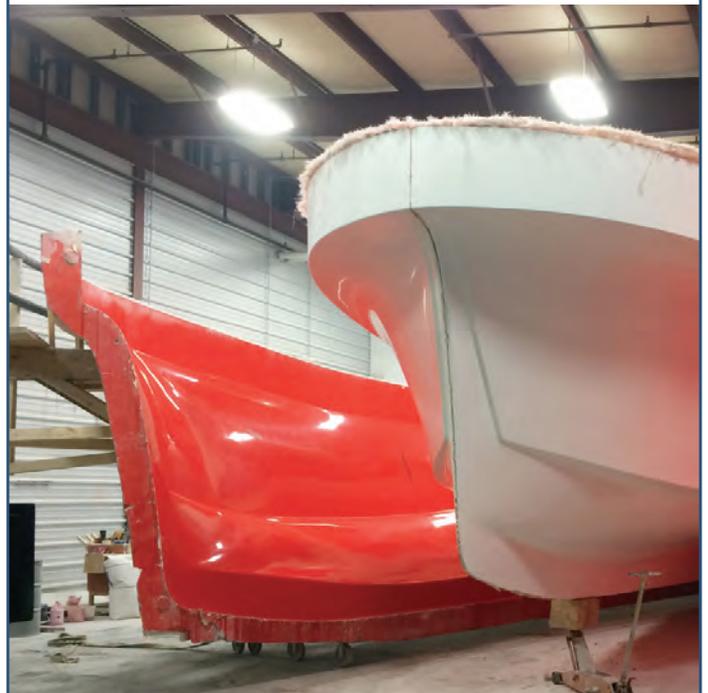
WCCC also has a successful track record for building customized training courses for workers at regional factories, hospitals and the hospitality industry, among others. WCCC can design a training package for a specific company with as few as eight new employees. The package may include screening and testing of applicants through Maine Quality Centers.

*"I'm often asked the question, why Eastport?" said Cory Guimond, Millennium Marine president, who has recently moved his business to Eastport from Canada.*

*"My response is long because of the many reasons that have influenced my decision. Some of these are because:*

- *Eastport is located in near proximity to Atlantic Canada where Millennium originated and sells many of its commercial lobster boats.*
- *The Port of Eastport is a viable link to foreign markets in South America and Europe.*
- *Eastport is located near water that generally remains free of ice during winter months, allowing the company to perform sea trials year round.*
- *Millennium has received considerable training dollars that are easily accessible in Washington County."*

**Millennium Marine boat under construction**



## **In Investment Climate**

### **WASHINGTON COUNTY IS GROWING**

The Sunrise County Economic Council (SCEC) of Washington County is part of a regional economic development district, the Aroostook-Washington Economic Development District (AWEDD), which is administered by the Northern Maine Development Commission. This relationship gives businesses and communities from Machias to Madawaska and all points in between an ever-growing network of economic and community development resources.

Through a contract with the Washington County Council of Governments, the SCEC helps Washington County communities and businesses with economic development projects under the Community Development Block Grant (CDBG) program.

For- and non-profit businesses, individuals and other organizations may apply for funding through these programs. Applications are reviewed on a rolling basis and then are referred to the County Commissioners for final approval.

*"Eastport is a great city in which to do business, with a good mix of talent and a deep connection to the sea." Dave Morang, Manager, Deep Cove and Broad Cove operations, Cooke Aquaculture*

### **FINANCING IS READILY AVAILABLE**

The Finance Authority of Maine (FAME) helps businesses navigate through the process of securing a variety of different types of financing.

The Economic Recovery Loan Program provides access to operating capital for start-ups and existing businesses for most business purposes.

The Regional Economic Development Revolving Loan Program provides loans through Maine's regional economic development agencies for the purpose of creating or retaining jobs.

State Small Business Credit Initiatives provides financing through multiple state programs to help small Maine businesses grow.

The Maine Rural Development Authority provides financing to revitalize communities by transforming abandoned and underutilized commercial spaces.

The Linked Investment Program for Commercial Enterprises helps reduce a borrower's interest rate. Loans are approved and funded by the lender according to their own policies.



**Cooke Aquaculture Salmon Pens**

## **In Downtown Development**

### **A REVITALIZED DOWNTOWN MEANS BUSINESS**

**Community** - Due to community-wide efforts that began in 2000, Eastport has garnered national attention for revitalizing its historic downtown.

**Variety** - Favored by spectacular ocean views and 19th century architecture, its storefronts feature unique shops, art galleries, and a range of restaurant choices from coffee shops to fine dining.

**Local Sourcing** - Shopping in Eastport is a true Downeast experience, with local artists, artisans, food and antiques on display.

**Culture** - Downtown Eastport also serves as a cultural and entertainment center for the surrounding region including parts of Canada.

**Festivals** - Eastport hosts four major festivals each year, which have attracted national media attention.

It is all part of a strategy in support of economic development and quality of life for our workforce, families and visitors. Its success is due to a coalition of caring citizens, civic groups and city government, working together.



*Cruise ship docking at the Breakwater*



*The Tides Institute & Museum is renowned for its permanent collections and special exhibits.*





For more information, consult Eastport's  
official home page at [www.eastport-me.gov](http://www.eastport-me.gov)

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# EASTPORT LAUNCHES